

Revenues	approved 2019-2020				
DUES					
Senior Clubs	\$85,000				
Senior Individual	\$6,400				
Student/Collegiate Organizations	\$9,300				
Student Individual	\$1,000				
Junior Clubs	\$107,000				
Junior Individual	\$1,400				
Life Members	\$1,500				
Cradle Roll	\$150				
		\$211,750			
ACTIVITIES					
Festivals	\$52,000				
Festival Publications	\$4,000				
Photography	\$500				
		\$56,500			
MERCHANDISE					
Insignia/Merchandise	\$1,300				
		\$1,300			
FEDERATION OPERATION					
State Liability Insurance	\$23,000				
		\$23,000			
PUBLICATIONS					
Festival Bulletins	\$90,000		9000@\$10		
Manuals	\$50				
Publication Advertising	\$3,000				
Jr. Keynotes Subscriptions	\$35,000				
MCM Subscriptions	\$1,750				
Publications for All (TWS)	\$12,500		5000@\$2.50		
		\$142,300			
HEADQUARTERS BUDGET (GF only)	\$15,500				
		\$15,500			
Total Revenues		\$450,350			
Expenses					
BOARD OF DIRECTORS					
President's Allocation	\$16,500				
Officers (GF only)	\$28,250				
Chairmen (GF only)	\$3,785				
Parliamentarian Salary	\$2,640				
Professional representation/dues	\$700		AAD and NMC		
		\$51,875			
ANNUAL MEETINGS					
Conference & Convention	\$5,000				
Parliamentarian expenses	\$1,500				

Executive Director expenses	\$1,500				
Photographer expenses	\$1,600				
		\$9,600			
ACTIVITIES					
Festival Publications	\$13,500		certificates		
Festival General Expenses	\$10,000		theory program		
Presidents Training	\$4,000		2020 conference		
Activity marketing	\$4,000				
		\$31,500			
FEDERATION OPERATION					
CPA	\$9,000				
Legal and Audit (incl copyright)	\$14,000				
Errors and Omissions Insurance for Board	\$3,950				
Public Relations	\$8,000		Facebook, National Music Week,		
State Liability Insurance	\$16,500				
Website design and upgrade	\$5,000				
		\$56,450			
MERCHANDISE					
Insignia/Merchandise	\$1,400				
		\$1,400			
PUBLICATIONS/OUTREACH					
Festival Bulletins	\$25,000				
Manuals	\$100				
Publication and Outreach Advertising	\$2,500		includes Eagle Award ad		
Jr. Keynotes-Publishing/Mailing/postage	\$39,000				
MCM – Publishing/Mailing/postage	\$56,000				
Publications for All (TWS)	\$8,600				
		\$131,200			
HEADQUARTERS BUDGET (GF only)	\$133,233				
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Total expense		\$415,258			

